



BUYER OBJECTIVES

Please return by fax to (407) 388-6533 Attn: Stoffer/Zeh Team
RE/MAX 200 Realty, 954 South Orlando Avenue, Winter Park FL 32789

Contact:
(800) 351-9540 x234 Office
(407) 571-3623 Local
(407) 312-5533 Cell

Date: _____

Name: _____
First MI Last

Partner: _____
First MI Last

Email: _____

Email: _____

Cell: _____ Work: _____

Cell: _____ Work: _____

Current Address: _____

Home Phone: _____

Needs/Desires

Location/Area: _____ Acceptable Commute Time: _____

Type: House Condo Townhome Stories: _____ Garage: 1 car 2 car 3 car Pool

Bedrooms: _____ (Split or Stacked) Baths: _____ Living Area (sqft): _____ Age of Home: _____

Family Room Great Room or Traditional Lot Size: _____ Eat-in Kitchen Utility Room

Price range: \$ _____ to \$ _____ Monthly payment limit: \$ _____ Down payment: \$ _____

Current Living Arrangement

Rent, Lease up: _____ Monthly Rent: \$ _____

Own, Currently listed with a Realtor? yes no (Must Sell First Guaranteed Sale Plan)

Children's ages: _____ Time frame for move: _____ Cash available now: \$ _____

General Information

How did you hear of the Stoffer/Zeh Team? _____

When do you expect to visit Orlando? _____

Orlando Area Hotel: _____

What is your ideal move-in date? _____

What are the main features you are looking for in a home? _____

What is the main reason you want to buy a home? _____

Have you been working with another Realtor in the Greater Orlando Area? yes no

Would you like Buyer representation at no cost to you? yes no

How many homes have you looked at? _____

Is there a home still under consideration? yes no

Do you prefer older or newer homes? _____

If you found the right home today, would anything prevent you from making a decision today? yes no

Would you consider brand new homes? yes no

Have you looked at brand new homes? yes no

Which builder(s) have you seen? _____

Would you like representation with builders at no cost to you? yes no

Would you consider For Sale By Owner? yes no

Have you looked at For Sale By Owners? yes no

Would you like representation with For Sale By Owners at no cost to you? yes no

Which cities, other than the Greater Orlando area, are you considering? _____

Is either Buyer legally married? yes no

Who are the decision-makers in selecting your home? _____

Financials

If self-employed, Profit & Loss statement for business & personal income tax records for past 2 years required.

Borrower Employer: _____

Position: _____ How Long: _____

Gross Monthly Income: \$ _____
 salary commission other: _____

Credit Score: up to 620 620-650 650-700 700-725 725+

Co-Borrower Employer: _____

Position: _____ How Long: _____

Gross Monthly Income: \$ _____
 salary commission other: _____

Credit Score: up to 620 620-650 650-700 700-725 725+

Other Income: \$ _____/mo

Bankruptcy filed in the last 2 years

Other sources of funds: stocks bonds relative

Liabilities:

Auto Loan \$ _____/mo Balance = \$ _____

Auto Loan \$ _____/mo Balance = \$ _____

Credit Card \$ _____/mo Balance = \$ _____

Credit Card \$ _____/mo Balance = \$ _____

Credit Card \$ _____/mo Balance = \$ _____

Personal Loan \$ _____/mo Balance = \$ _____

_____ \$ _____/mo Balance = \$ _____

Total Liabilities = \$ _____/mo Balance = \$ _____

Mortgage(s):

1st Mortgage \$ _____/mo Balance = \$ _____

2nd Mortgage \$ _____/mo Balance = \$ _____

HELOC \$ _____/mo Balance = \$ _____

Would you like for a local reputable lender to provide a free estimate of closing costs and monthly payment? yes no

Signatures

Borrower: _____

Co-Borrower: _____